



FACTSHEET CHILI

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CHILI: GROTE FRUITEXPORTEUR MAAR 2014 WAS LASTIG JAAR

Chili plaatsje gezakt; in 2014 vierde fruitexporteur; 2,7 miljoen ton ter waarde van 3,6 miljard dollar

De Chileense fruitindustrie heeft een lastig jaar achter de rug. Vanwege diverse problemen rondom de teelt, vooral nachtvorstschade bij steenfruit, is de het aanbod achter gebleven waardoor de export van Chileens fruit in 2014 bijna 10% achterbleef bij die in 2013. De totale export kwam in 2014 op jaarrbasis uit op 2,7 miljoen ton tegen 2,9 miljoen ton in 2013. Het was overigens wel ongeveer evenveel als in 2011 en 2012.

De waarde van de Chileense fruitexport incl. een fractie verse groenten viel in 2014 nog scherper teug. In ieder geval als deze wordt uitgedrukt in dollars. In 2014 bedroeg de waarde van de totale export een bedrag van 3,6 miljard dollar. Dat was een kwart minder dan de 4,8 miljard dollar van 2013. Dit kwam niet het minst doordat de waarde van de Chileense Peso vorig scherp in waarde daalde ten opzicht van de Dollar. Chili dat jarenlang in (dollar)waarde gezien na Spanje en de Verenigde Staten 's werelds derde exporteur was van vers fruit werd in 2014 voorbijgestreefd door Nederland. Naar hoeveelheid gezien zakte Chili in 2014 naar de tiende plek op de lijst van fruitexporteurs.

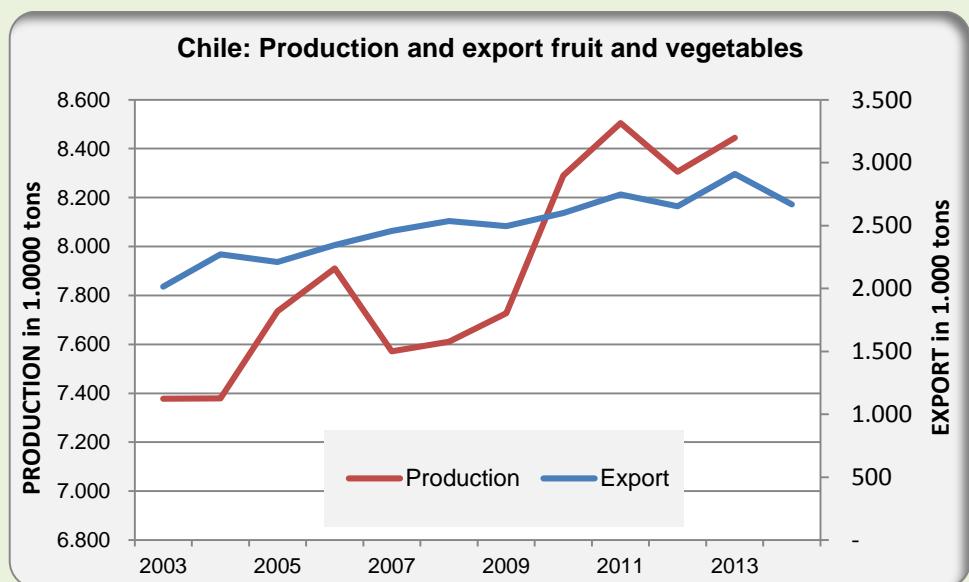
Voor Nederland is Chili in waarde gezien na Zuid Afrika de tweede leverancier van vers fruit en in hoeveelheid de vierde (na Zuid Afrika, Costa Rica en Spanje)

Overigens heeft de daling van de euro ten opzichte van de dollar Europa dit jaar minder aantrekkelijk gemaakt voor de Chileense exporteurs.

Table: Chile: Export fresh fruit and vegetables

HS codes 0702-0709 and 0803-0810

| Source: Comtrade | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 1.000 ton | 2.014 | 2.270 | 2.211 | 2.344 | 2.457 | 2.535 | 2.495 | 2.599 | 2.748 | 2.653 | 2.911 | 2.669 |
| million dollar | 1.841 | 2.092 | 2.196 | 2.424 | 2.851 | 3.456 | 3.025 | 3.682 | 4.161 | 4.159 | 4.768 | 3.646 |
| Price dollar/ton | 914 | 922 | 993 | 1.034 | 1.160 | 1.363 | 1.212 | 1.417 | 1.514 | 1.568 | 1.638 | 1.366 |



De Verenigde Staten veruit de belangrijkste afzetmarkt

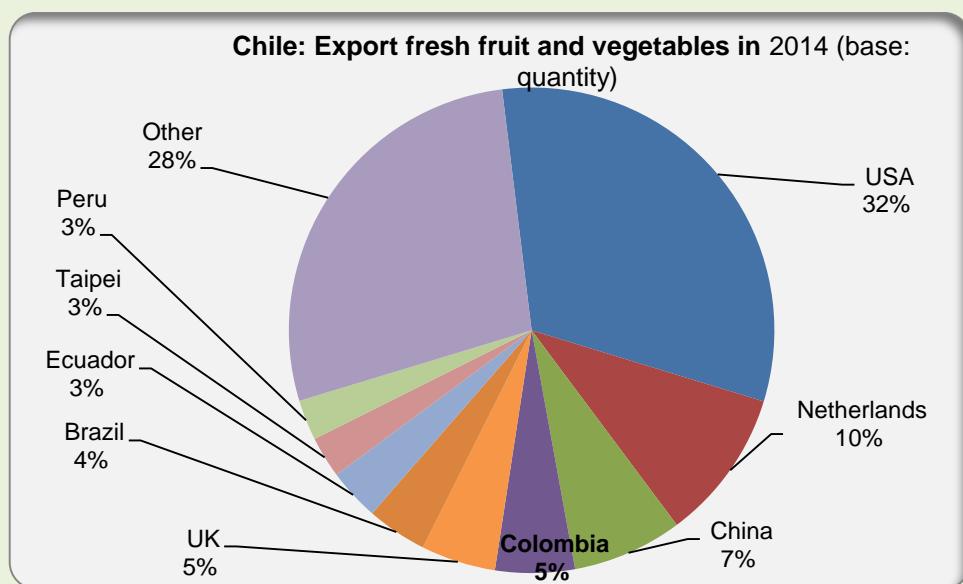
De Verenigde Staten is met afstand de belangrijkste afnemer van Chileens fruit. Het gaat om ca. een derde van de totale export. De export naar de Verenigde Staten van 845.000 ton in 2014 was overigens wel de kleinste hoeveelheid sinds 2005.

Druiven zijn dominant bij de export naar de Verenigde Staten met meer dan 40% van het totaal en bepaalt hiermee voor een belangrijk deel het totaalbeeld. Op afstand is appels het tweede product. T/m 2010 nam de export van appels naar de Verenigde Staten snel toe daarna schommelde deze rond het niveau van 125.000 ton. In de loop der jaren nam ook de export van blauwe bessen snel toe en nu is dat het derde product bij de export naar de Verenigde Staten.

Nederland de tweede afnemer

De export naar Nederland, Chili's tweede afnemer, bereikte in 2013 een top met bijna 300.000 ton. Vorig jaar was dat wat minder, 280.000 ton. Druiven en appels zijn ook bij de export naar Nederland de twee belangrijkste producten meer druiven is minder dominant dan bij de export naar de Verenigde Staten.

Wat in het oogsprint is de groei van de export van avocado's naar Nederland, van 11.000 ton in 2006 naar 47.000 ton vorig jaar. Ook de export van blauwe bessen naar Nederland is een groeiproduct, van 1.200 ton in 2006 naar 14.000 ton vorig jaar.



Azië in opkomst

Naar regio gezien is Noord Amerika de belangrijkste. Als tweede volgt de rest van Amerika. Dit betekent dat ruim de helft van de Chileense export gericht is op het eigen continent. De EU is de derde maar de export naar de EU zakte vorig jaar tot onder de 600.000 ton. In 2008 was dat al eens 750.000 ton. Azië is in opkomst. Vorig jaar is er 543.000 ton Chileens product naar dat continent uitgevoerd. China is de belangrijkste groeimarkt maar vorig jaar was de groei er wel (tijdelijk?) uit. In 2013 ging het nog om 220.000 ton en vorig jaar om 195.000 ton.

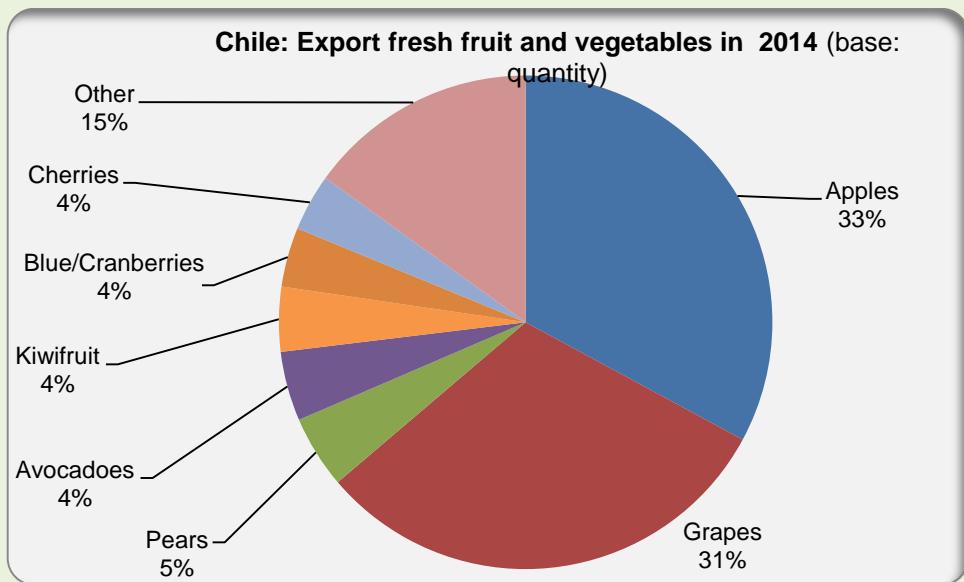
Export bestaat voor twee derde uit appels en druiven

Van 2011 t/m 2013 was druiven het belangrijkste Chileense exportproduct. Vorig jaar was de export van appels echter groter. De twee toppers in het Chileense export assortiment vertegenwoordigen samen al jaren twee derde van het totaal.

De USDA verwacht dat de Chileense druivenexport dit jaar weer op het niveau van 2013 komt en daarmee zal het weer het grootste Chileense fruitexport zijn. De verwachting is dat de Chileense export van appels in 2015 iets groter zal zijn dan vorig jaar en daarmee op het niveau van 2013 uitkomen.

Peren is op afstand Chili's der exportproduct. In 2013 werd er met 143.000 ton een record hoeveelheid in het buitenland afgezet. Vorig jaar was het met 127.000 ton duidelijk minder. Voor dit

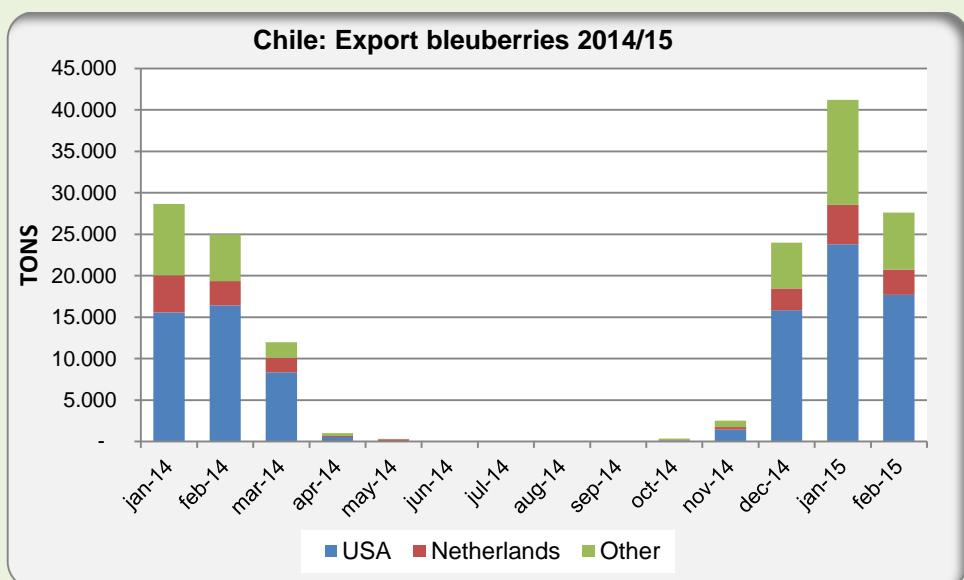


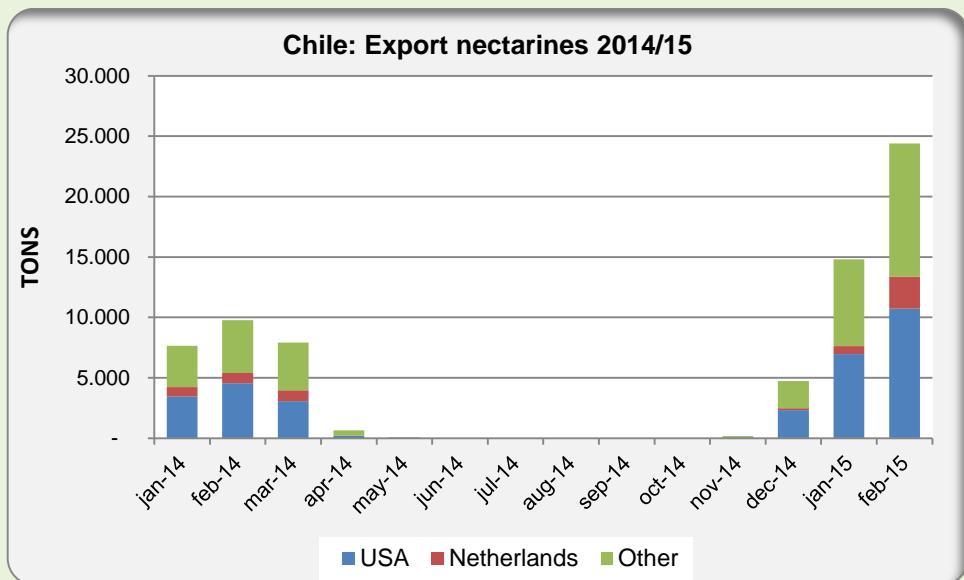


jaar wordt een hoeveelheid verwacht die het midden houdt tussen de export in de beide voorgaande jaren.

Steenfruit: Vorstschade

De export van steenfruit, perziken, nectarines, kersen en pruimen, viel vanwege vorstschade, in 2014 sterk terug. Dit jaar is er sprake van een herstel maar de gevolgen van de schade zijn nog merkbaar. Vanwege de vorstschade viel de productie en dus ook de export van kiwi's vorig jaar ook heel sterk terug. Dit jaar zal er sprake zijn van herstel maar de gevolgen van de schade blijven merkbaar. Blauwe bessen is een succes-/groeiproduct gebleken. De export groeide van 15.000 ton in 2006 naar 125.000 ton in 2013. In het (kalender)jaar 2014 zakte de export terug naar 103.000 ton. Dit jaar zal de export wel weer verder groeien. In de eerste maanden van het jaar zijn er fors meer blauwe bessen uitgevoerd dan in 2014.





Kiwi's naar veel landen

Al jaren exporteert Chili meer dan 100.000 ton avocado's maar pas sinds 2012 gaan er substantiële hoeveelheden naar Nederland. Vanaf 2013 is Nederland de Verenigde Staten zelfs voorbij gegaan als en is nu de belangrijkste afnemer met in 2014 een hoeveelheid van 47.000 ton.

Chileense kiwi's gaan vooral naar de Verenigde Staten en Nederland maar ook Rusland en Italië zijn belangrijke afnemers, terwijl China in opkomst is. Het valt op dat er naar heel veel landen redelijk grote hoeveelheden Chileense kiwi's gaan.

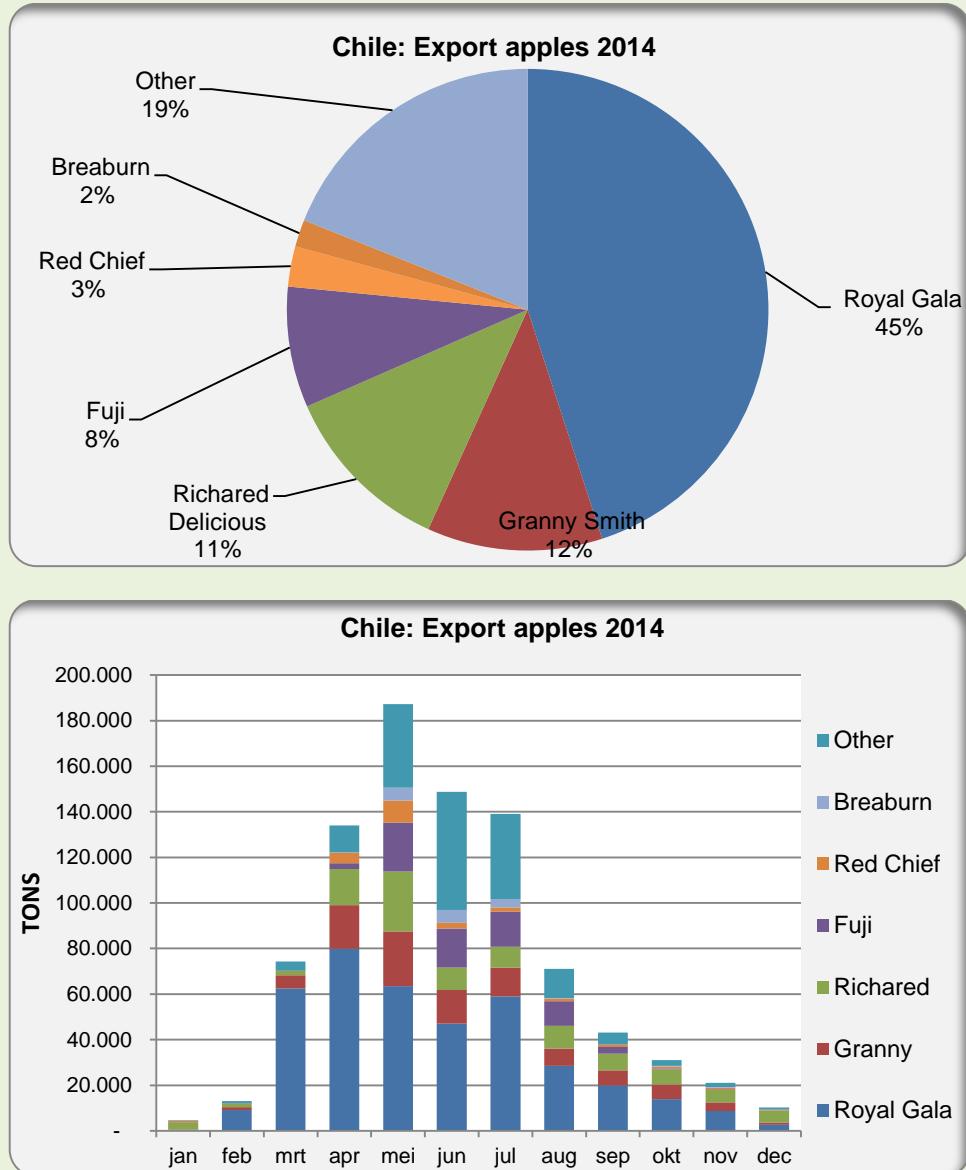
Royal Gala veruit het belangrijkste exportras

Vorig jaar exporteerde Chili bijna 880.000 ton appels. Na Polen, China en de Verenigde Staten is Chili de vierde applexporteur. Royal Gala is Chili's belangrijkste exportras. Vorig jaar werd er bijna 400.000 ton van uitgevoerd. Royal Gala is het ras dat relatief veel naar landen in de regio wordt uitgevoerd. Colombia en Ecuador zijn de belangrijkste afnemers nog voor de Verenigde Staten en Nederland. Ook naar Peru gaat veel Royal Gala.

Granny Smith is het tweede exportras met in 2014 een hoeveelheid van ruim 100.000 ton. De populariteit van dit ras is in de loop der jaren wel afgangen. Ook dit ras gaat veel naar Columbia. Richard Delicious is het vierde ras. In 2014 werd er ruim 100.000 ton van uitgevoerd. Ook dit ras is in minder populair geworden. India is de belangrijkste afnemer van Chileense Richard. Verder gaan er ook veel naar Brazilië en Colombia. Fuji is de laatste jaren steeds populairder geworden. De export heeft inmiddels een omvang van meer dan 70.000 ton. Taiwan is de belangrijkste afzetmarkt. Andere exportrassen zijn Red Chief, Breaburn en Red Starking. Al deze drie rassen zijn wat minder populair geworden, vooral Red Starking.

Sinds een aantal jaren registreert Chili van allerlei producten apart de export van "organic" producten. Zo ook voor appelen. De export van alle "organic" appels bedraagt ruim 20.000 ton. Royal gala is bij de organic appels ook het belangrijkste ras met zo'n 11.000 ton.

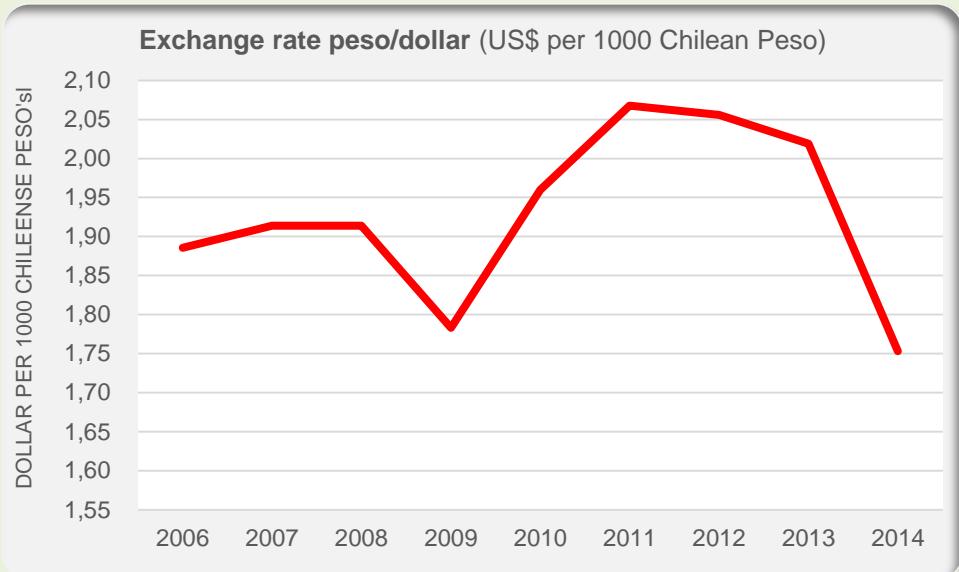




Belangrijkste variëteiten druiven Red Globe en bij peren Packhum

Bij de export van Chileense druiven is Red Globe het belangrijkste ras met ruim een derde van het totaal. Andere belangrijke exportrassen zijn Crimson seedless en Thompson seedless. Dit laatst ras boet steeds verder aan belang in en het aandeel van Crimson neemt juist toe.
 Nederland is de belangrijkste afnemer van Chileense peren maar het verschil met Columbia en de Verenigde Staten is niet groot.
 Bij de peren is Packham's Triumph het belangrijkste ras. Vorig jaar werd er ruim 50.000 ton van uitgevoerd.





CONTENTS

| | |
|--|---|
| CHILI: GROTE FRUITEXPORTEUR MAAR 2014 WAS LASTIG JAAR..... | 1 |
| Chili plaatsje gezakt; in 2014 vierde fruitexporteur; 2,7 miljoen ton ter waarde van 3,6 miljard dollar..... | 1 |
| De Verenigde Staten veruit de belangrijkste afzetmarkt..... | 2 |
| Nederland de tweede afnemer | 2 |
| Azië in opkomst | 2 |
| Export bestaat voor twee derde uit appels en druiven | 2 |
| Steenfruit: Vorstschaade..... | 3 |
| Kiwi's naar veel landen..... | 4 |
| Royal Gala veruit het belangrijkste exportras | 4 |
| Belangrijkste variëteiten druiven Red Globe en bij peren Packhum | 5 |

TABLES

| | |
|--|---|
| Table: Chile: Export fresh fruit and vegetables | 1 |
| Tabel: Chile: Production, supply and demand apples (in 1.000 tons)..... | 8 |
| Tabel: Chile: Production, supply and demand pears (in 1.000 tons) | 8 |
| Tabel: Chile: Production, supply and demand grapes (in 1.000 tons) | 8 |
| Tabel: Chile: Production, supply and demand peaches/nectarines (in 1.000 tons) | 8 |
| Tabel: Chile: Production, supply and demand cherries (in 1.000 tons) | 8 |



| | |
|--|----|
| Tabel: Chile: Acreage, production and export avocadoes (in 1.000 tons) | 9 |
| Table: Chile and the Netherlands: Basic economics figures | 9 |
| Table: Chile: Export fresh fruit and vegetables by country (in tons)..... | 10 |
| Table: Chile: Export fresh fruit and vegetables by product (in tons) | 11 |
| Table: Chile: Export fresh fruit and vegetables to the Netherlands (in tons) | 11 |
| Table: Chile: Export fresh fruit and vegetables to the United States (in tons) | 12 |
| Table: Chile: Export apples by country (in tons) | 13 |
| Table: Chile: Export apples by variety (in tons) | 14 |
| Table: Chile: Export Royal gala (in tons) Table: Chile: Export Granny Smith (in tons) | 15 |
| Table: Chile: Export Richared Delicious(in tons Table: Chile: Export Fuji (in tons) | 16 |
| Table: Chile: Export Red chief (in tons) Table: Chile: Export Breaburn (in tons) | 16 |
| Table: Chile: Export grapes by country (in tons) | 17 |
| Table: Chile: Export grapes by varity (in tons)..... | 17 |
| Table: Chile: Export pears by country (in tons) | 18 |
| Table: Chile: Export pears by variety (in tons) | 18 |
| Table: Chile: Export avocadoes (in tons) | 19 |
| Table: Chile: Export kiwis (in tons) | 19 |
| Table: Chile: Export blueberries (in tons)..... | 20 |
| Table: Chile: Export cherries (in tons) | 20 |
| Table: Chile: Export nectarines (in tons) | 21 |
| Table: Chile: Export peaches (in tons)..... | 22 |
| Table: Chile: Export plums (in tons) | 22 |



Tabel: Chile: Production, supply and demand apples (in 1.000 tons)

Season january-december

| Source:USDA | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|----------------------|-------|-------|-------|-------|-------|-------|
| Production | 1.370 | 1.506 | 1.310 | 1.420 | 1.310 | 1.410 |
| Import | 0 | 0 | 1 | 1 | 1 | 1 |
| | 1.370 | 1.506 | 1.311 | 1.421 | 1.311 | 1.411 |
| Export | 837 | 846 | 760 | 833 | 820 | 834 |
| Processing | 343 | 465 | 351 | 392 | 295 | 381 |
| Domestic consumption | 190 | 195 | 200 | 196 | 196 | 196 |

Tabel: Chile: Production, supply and demand pears (in 1.000 tons)

Season january-december

| Source:USDA | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|----------------------|------|------|------|------|------|------|
| Production | 262 | 290 | 287 | 289 | 267 | 290 |
| Import | 0 | 0 | 0 | 0 | 0 | 1 |
| | 262 | 290 | 287 | 289 | 267 | 291 |
| Export | 116 | 130 | 134 | 143 | 125 | 136 |
| Processing | 64 | 75 | 70 | 62 | 58 | 69 |
| Domestic consumption | 82 | 85 | 83 | 84 | 84 | 86 |

Tabel: Chile: Production, supply and demand grapes (in 1.000 tons)

Season january-december

| Source:USDA | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|----------------------|-------|-------|-------|-------|-------|-------|
| Production | 1.105 | 1.215 | 1.195 | 1.195 | 1.055 | 1.205 |
| Import | 0 | 0 | 0 | 0 | 0 | 0 |
| | 1.105 | 1.215 | 1.195 | 1.195 | 1.055 | 1.205 |
| Export | 781 | 840 | 812 | 856 | 750 | 860 |
| Processing | 0 | 0 | 0 | 0 | 0 | 0 |
| Domestic consumption | 324 | 375 | 383 | 339 | 305 | 345 |

Tabel: Chile: Production, supply and demand peaches/nectarines (in 1.000 tons)

Season november-october

| Source:USDA | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 |
|----------------------|---------|---------|---------|---------|---------|---------|
| Production | 151 | 161 | 153 | 149 | 91 | 140 |
| Import | 0 | 0 | 0 | 0 | 0 | 0 |
| | 151 | 161 | 153 | 149 | 91 | 140 |
| Export | 90 | 100 | 96 | 91 | 45 | 90 |
| Processing | 3 | 3 | 3 | 3 | 3 | 3 |
| Domestic consumption | 58 | 58 | 54 | 55 | 43 | 47 |

Tabel: Chile: Production, supply and demand cherries (in 1.000 tons)

Season november-october

| Source:USDA | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 |
|----------------------|---------|---------|---------|---------|---------|---------|
| Production | 51 | 77 | 86 | 65 | 85 | 110 |
| Import | 0 | 0 | 0 | 0 | 0 | 0 |
| | 51 | 77 | 86 | 65 | 85 | 110 |
| Export | 33 | 58 | 70 | 50 | 66 | 92 |
| Processing | 8 | 9 | 4 | 3 | 4 | 4 |
| Domestic consumption | 10 | 10 | 12 | 12 | 15 | 14 |



Tabel: Chile: Acreage, production and export avocados (in 1.000 tons)

Season juli-june

| Source:USDA | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 | 2014/15 | 2015/16 |
|-------------|---------|---------|---------|---------|---------|---------|---------|
| Aceage(ha) | 40.650 | 39.300 | 37.650 | 37.000 | 35.679 | 31.724 | 31.700 |
| Production | 192.853 | 159.138 | 201.634 | 164.823 | 231.477 | 168.980 | 200.000 |
| Export | 192.853 | 87.138 | 116.371 | 67.401 | 128.322 | 93.675 | 110.000 |

Table: Chile and the Netherlands: Basic economics figures

| Source: Worldbank | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|
| Population, total million | | | | | | | | |
| Chile | 16,5 | 16,7 | 16,8 | 17,0 | 17,2 | 17,3 | 17,5 | 17,6 |
| Netherlands | 16,3 | 16,4 | 16,4 | 16,5 | 16,6 | 16,7 | 16,8 | 16,8 |
| Land area (sq. km) | | | | | | | | |
| Chile | | | | | | | | 743.532 |
| Netherlands | | | | | | | | 33.720 |
| Unemployment, total (% of total labor force) (modeled ILO estimate) | | | | | | | | |
| Chile | 7,7 | 7,1 | 7,8 | 9,7 | 8,1 | 7,1 | 6,4 | 6,0 |
| Netherlands | 3,9 | 3,2 | 2,8 | 3,4 | 4,5 | 4,4 | 5,3 | 6,7 |
| Goods exports (BoP, current US\$ million) | | | | | | | | |
| Chile | 58.678 | 67.971 | 66.258 | 55.463 | 71.109 | 81.438 | 77.965 | 76.684 |
| Netherlands | 379.717 | 456.218 | 511.555 | 406.983 | 467.373 | 544.383 | 532.971 | 550.893 |
| Goods imports (BoP, current US\$ million) | | | | | | | | |
| Chile | 35.863 | 43.968 | 57.663 | 40.103 | 55.372 | 70.398 | 75.458 | 74.568 |
| Netherlands | 333.842 | 398.242 | 454.179 | 358.915 | 414.214 | 485.835 | 477.469 | 484.489 |
| Goods exports minus import (BoP, current US\$ million) | | | | | | | | |
| Chile | 22.815 | 24.003 | 8.596 | 15.360 | 15.736 | 11.040 | 2.508 | 2.117 |
| Netherlands | 45.875 | 57.977 | 57.377 | 48.068 | 53.159 | 58.548 | 55.502 | 66.404 |
| GDP (current US\$ million) | | | | | | | | |
| Chile | 154.671 | 173.006 | 179.858 | 172.323 | 217.502 | 251.162 | 266.259 | 277.199 |
| Netherlands | 719.376 | 833.148 | 931.328 | 858.034 | 836.390 | 893.757 | 823.139 | 853.539 |
| GDP per capita (current US\$) | | | | | | | | |
| Chile | 9.371 | 10.379 | 10.686 | 10.142 | 12.682 | 14.511 | 15.245 | 15.732 |
| Netherlands | 44.009 | 50.858 | 56.631 | 51.906 | 50.338 | 53.541 | 49.128 | 50.793 |



Table: Chile: Export fresh fruit and vegetables by country (in tons)

HScodes 0702-0709 and 0803-0810

| Source: Comtrade | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| World | 2.344.209 | 2.457.253 | 2.535.145 | 2.495.134 | 2.598.952 | 2.747.545 | 2.652.979 | 2.910.525 | 2.668.709 |
| Idem in \$1000 | 2.424.480 | 2.850.555 | 3.456.374 | 3.024.659 | 3.681.594 | 4.160.813 | 4.159.024 | 4.768.326 | 3.646.211 |
| | 1.034 | 1.160 | 1.363 | 1.212 | 1.417 | 1.514 | 1.568 | 1.638 | 1.366 |
| North America | 883.767 | 962.534 | 883.677 | 952.282 | 936.167 | 955.580 | 893.300 | 1.008.713 | 891.013 |
| Latin Amerika | 413.452 | 439.747 | 443.318 | 428.963 | 492.966 | 507.883 | 562.253 | 562.297 | 582.341 |
| EU | 671.270 | 673.843 | 755.543 | 692.909 | 638.881 | 65.413 | 584.282 | 634.930 | 563.702 |
| Asia | 309.103 | 298.418 | 328.774 | 319.576 | 398.957 | 487.259 | 485.442 | 570.278 | 543.790 |
| Other | 670.760 | 82.711 | 123.833 | 101.404 | 131.981 | 731.410 | 127.702 | 134.307 | 87.863 |
| USA | 860.689 | 926.527 | 855.550 | 923.900 | 897.488 | 907.692 | 847.328 | 952.723 | 845.367 |
| Netherlands | 224.053 | 231.858 | 293.102 | 251.025 | 220.686 | 251.738 | 245.074 | 297.904 | 268.621 |
| China | 11.558 | 20.190 | 21.677 | 27.177 | 31.704 | 61.631 | 119.040 | 218.202 | 195.703 |
| Colombia | 71.451 | 86.777 | 85.259 | 89.107 | 110.160 | 113.051 | 123.665 | 130.975 | 141.195 |
| UK | 154.582 | 158.219 | 166.104 | 137.066 | 141.637 | 147.843 | 128.276 | 121.753 | 132.599 |
| Brazil | 38.222 | 36.789 | 49.212 | 51.002 | 76.044 | 72.416 | 96.792 | 123.416 | 107.160 |
| Ecuador | 58.049 | 61.275 | 62.414 | 57.520 | 71.235 | 71.732 | 76.304 | 81.670 | 92.110 |
| Taipei | 64.029 | 49.859 | 55.577 | 53.100 | 68.537 | 67.677 | 63.775 | 73.198 | 73.569 |
| Peru | 42.273 | 42.416 | 45.664 | 61.203 | 71.429 | 62.185 | 65.468 | 62.698 | 71.903 |
| Russia | 50.735 | 64.884 | 105.869 | 83.299 | 108.701 | 113.289 | 94.133 | 105.711 | 63.994 |
| Korea South | 25.857 | 33.036 | 35.339 | 34.547 | 41.197 | 48.430 | 59.730 | 59.508 | 62.672 |
| Mexico | 85.316 | 88.726 | 59.284 | 51.174 | 52.526 | 64.249 | 61.285 | 57.009 | 53.888 |
| India | 6.572 | 15.418 | 18.917 | 10.371 | 23.891 | 30.720 | 23.678 | 17.552 | 51.826 |
| Canada | 23.078 | 36.007 | 28.127 | 28.382 | 38.679 | 47.888 | 45.972 | 55.990 | 45.646 |
| Saudi Arabia | 64.778 | 53.828 | 61.272 | 41.906 | 70.548 | 67.985 | 61.197 | 68.842 | 41.968 |
| Spain | 98.625 | 95.254 | 94.084 | 87.704 | 82.817 | 72.925 | 67.675 | 62.804 | 38.833 |
| Japan | 38.791 | 33.076 | 29.675 | 22.834 | 26.025 | 30.560 | 31.865 | 31.086 | 32.337 |
| Italy | 62.488 | 61.468 | 65.973 | 71.055 | 66.503 | 56.882 | 52.215 | 53.350 | 30.565 |
| Hong Kong | 42.239 | 33.999 | 39.981 | 60.284 | 59.694 | 80.030 | 47.125 | 29.894 | 26.417 |
| Venezuela | 51.498 | 56.806 | 66.387 | 44.640 | 19.553 | 43.724 | 51.530 | 20.281 | 23.707 |
| France | 37.386 | 27.202 | 26.071 | 28.453 | 24.986 | 22.820 | 18.935 | 25.497 | 22.564 |
| Un, Arab Em | 23.812 | 28.392 | 32.083 | 33.449 | 35.359 | 35.172 | 33.223 | 28.980 | 22.439 |
| Bolivia | 10.313 | 9.678 | 12.888 | 18.246 | 19.652 | 17.227 | 18.687 | 17.524 | 19.658 |
| Germany | 24.890 | 26.724 | 27.994 | 47.476 | 34.718 | 34.793 | 25.534 | 23.157 | 18.536 |
| Argentina | 6.916 | 9.281 | 18.242 | 18.771 | 24.405 | 17.716 | 20.499 | 21.364 | 18.394 |
| Portugal | 13.252 | 9.810 | 11.054 | 11.032 | 10.189 | 7.299 | 5.818 | 9.625 | 14.925 |
| Costa Rica | 12.128 | 13.981 | 12.357 | 10.381 | 12.514 | 11.899 | 12.484 | 12.447 | 13.454 |
| Guatemala | 9.460 | 9.121 | 7.732 | 6.401 | 7.619 | 8.776 | 9.160 | 8.933 | 11.067 |
| Other | 131.169 | 136.652 | 147.257 | 133.629 | 150.456 | 179.196 | 146.512 | 138.432 | 127.592 |



Table: Chile: Export fresh fruit and vegetables by product (in tons)

HScodes 0702-0709 and 0803-0810

| Source: Comtrade | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Total | 2.344.209 | 2.457.253 | 2.535.145 | 2.495.134 | 2.598.952 | 2.747.545 | 2.652.979 | 2.910.525 | 2.668.709 |
| Fruit | 2.292.253 | 2.379.959 | 2.438.137 | 2.452.395 | 2.505.582 | 2.648.521 | 2.602.352 | 2.875.108 | 2.617.339 |
| Vegetables | 51.956 | 77.294 | 97.008 | 42.739 | 93.370 | 99.024 | 50.627 | 35.417 | 51.370 |
| | | | | | | | | | |
| Apples | 725.044 | 774.906 | 760.443 | 678.184 | 842.131 | 801.208 | 761.984 | 831.716 | 877.745 |
| Grapes fresh | 818.951 | 763.017 | 833.067 | 846.676 | 779.492 | 853.195 | 812.566 | 869.928 | 824.148 |
| Pears | 118.569 | 119.672 | 133.513 | 129.928 | 116.657 | 134.690 | 133.974 | 142.789 | 127.105 |
| Avocados | 110.796 | 146.105 | 84.956 | 166.169 | 108.116 | 102.820 | 91.527 | 96.937 | 121.309 |
| Kiwifruit | 147.362 | 160.097 | 160.111 | 182.653 | 183.420 | 178.528 | 218.375 | 218.123 | 113.020 |
| Blue/Cranberries | 15.396 | 20.835 | 35.318 | 38.394 | 54.975 | 73.760 | 69.134 | 125.909 | 103.893 |
| Cherries | 22.441 | 26.778 | 51.618 | 23.466 | 44.143 | 64.504 | 62.588 | 137.732 | 99.555 |
| Grapes dried | 59.362 | 61.598 | 65.607 | 78.383 | 63.661 | 70.245 | 73.589 | 67.154 | 69.013 |
| Oranges | 25.700 | 19.617 | 37.462 | 37.897 | 52.716 | 61.829 | 68.876 | 69.969 | 61.100 |
| Soft citrus | 24.548 | 26.406 | 23.677 | 32.893 | 39.301 | 47.573 | 57.169 | 63.791 | 59.301 |
| Plums | 80.034 | 104.298 | 88.440 | 94.632 | 74.408 | 100.776 | 104.545 | 115.731 | 50.957 |
| Lemons | 33.131 | 46.302 | 41.266 | 36.870 | 44.968 | 45.794 | 39.524 | 33.798 | 44.826 |
| Onions | 41.016 | 67.357 | 88.615 | 34.216 | 83.969 | 85.681 | 36.364 | 25.324 | 39.816 |
| Nectarines | 51.715 | 58.279 | 69.709 | 62.430 | 61.678 | 69.804 | 67.322 | 63.957 | 30.990 |
| Peaches | 55.784 | 50.505 | 55.628 | 44.590 | 40.796 | 41.921 | 36.678 | 33.072 | 22.760 |
| Garlic | 4.441 | 3.815 | 5.226 | 5.539 | 6.156 | 10.381 | 12.544 | 8.950 | 10.714 |
| Other | 9.919 | 7.666 | 488 | 2.215 | 2.365 | 4.836 | 6.220 | 5.645 | 12.457 |

Table: Chile: Export fresh fruit and vegetables to the Netherlands (in tons)

HScodes 0702-0709 and 0803-0810

| Source: Comtrade | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total | 224.056 | 231.855 | 293.103 | 251.025 | 220.686 | 251.740 | 245.072 | 297.903 | 268.621 |
| | | | | | | | | | |
| Grapes | 67.064 | 66.130 | 95.301 | 79.990 | 67.601 | 84.855 | 79.842 | 76.132 | 75.468 |
| Apples | 75.944 | 75.765 | 83.601 | 64.813 | 57.437 | 60.487 | 50.052 | 77.238 | 69.990 |
| Avocadoes | 11.480 | 13.263 | 7.216 | 19.729 | 19.354 | 18.689 | 27.517 | 41.027 | 47.186 |
| Pears | 19.846 | 20.811 | 27.222 | 26.792 | 17.027 | 20.604 | 20.003 | 27.444 | 21.614 |
| Blue/Cranberries | 1.188 | 1.530 | 2.388 | 1.945 | 2.635 | 4.386 | 6.401 | 10.456 | 13.780 |
| Kiwifruit | 21.165 | 21.395 | 31.717 | 24.859 | 22.215 | 19.911 | 25.065 | 28.647 | 13.573 |
| Plums | 8.998 | 13.496 | 13.636 | 14.189 | 7.960 | 13.270 | 11.589 | 13.723 | 5.786 |
| Onions | 2.623 | 2.275 | 3.516 | 2.003 | 8.035 | 10.499 | 3.840 | 3.188 | 4.705 |
| Lemons | 25 | 50 | 398 | 434 | 3.611 | 916 | 1.826 | 2.854 | 4.080 |
| Grapes | 2.330 | 3.047 | 3.671 | 3.375 | 3.679 | 3.229 | 3.371 | 4.039 | 2.892 |
| Nectarines | 3.492 | 6.184 | 8.547 | 7.382 | 4.746 | 7.729 | 7.565 | 6.092 | 2.671 |
| Cherries | 937 | 979 | 2.814 | 1.005 | 957 | 1.185 | 1.048 | 3.042 | 1.844 |
| Softcitrus | 1.785 | 1.660 | 2.164 | 805 | 425 | 350 | 1.266 | 549 | 769 |
| Peaches | 1.281 | 2.387 | 2.731 | 1.722 | 620 | 1.346 | 1.574 | 1.605 | 603 |
| Oranges | 3.444 | 1.991 | 7.975 | 2.036 | 2.795 | 2.501 | 2.143 | 697 | 519 |
| Other | 2.454 | 892 | 206 | -53 | 1.590 | 1.783 | 1.970 | 1.170 | 3.141 |



Table: Chile: Export fresh fruit and vegetables to the United States (in tons)

HScodes 0702-0709 and 0803-0810

| Source: Comtrade | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total | 840.967 | 860.691 | 926.527 | 855.552 | 923.901 | 897.491 | 907.692 | 847.328 | 952.725 | 845.366 |
| Grapes | 431.964 | 480.512 | 429.826 | 434.127 | 466.938 | 411.604 | 403.361 | 355.458 | 408.265 | 362.429 |
| Apples | 57.201 | 84.295 | 125.026 | 93.927 | 88.030 | 122.755 | 91.415 | 122.443 | 134.198 | 129.063 |
| Blue/Cranberries | 9.835 | 12.386 | 16.557 | 27.714 | 32.416 | 45.716 | 61.089 | 53.449 | 92.539 | 65.326 |
| Soft citrus | 7.911 | 11.853 | 14.031 | 16.084 | 27.449 | 35.189 | 43.355 | 53.361 | 60.309 | 55.879 |
| Oranges | 45 | | 46 | | 20.558 | 33.407 | 44.301 | 51.563 | 59.117 | 51.807 |
| Avocados | 114.758 | 71.874 | 110.937 | 64.682 | 116.983 | 65.066 | 68.407 | 40.745 | 26.834 | 43.791 |
| Peaches/nect. | 68.735 | 59.996 | 58.893 | 67.577 | 51.686 | 50.636 | 49.613 | 40.883 | 37.991 | 26.987 |
| Kiwifruit | 18.651 | 21.771 | 21.517 | 17.269 | 19.853 | 22.506 | 22.404 | 31.331 | 32.740 | 22.732 |
| Pears | 22.862 | 25.848 | 24.623 | 25.360 | 18.666 | 17.334 | 20.929 | 17.191 | 19.538 | 17.677 |
| Lemons | 20.018 | 15.883 | 26.900 | 21.495 | 16.907 | 16.512 | 22.664 | 16.962 | 11.862 | 17.560 |
| Plums | 38.392 | 30.054 | 37.030 | 31.220 | 29.289 | 28.295 | 30.389 | 25.233 | 32.165 | 16.184 |
| Onions | 13.200 | 10.723 | 23.977 | 15.756 | 7.693 | 19.578 | 13.987 | 9.962 | 4.369 | 13.919 |
| Cherries | 8.799 | 11.624 | 13.185 | 21.966 | 9.465 | 16.123 | 20.131 | 11.175 | 20.088 | 10.685 |
| Other | 28.596 | 23.872 | 23.979 | 18.375 | 17.968 | 12.770 | 15.647 | 17.572 | 12.710 | 11.327 |



Table: Chile: Export apples by country (in tons)

HScodes 080810

| Source: Comtrade | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| World | 725.044 | 774.906 | 760.443 | 678.184 | 842.131 | 801.208 | 761.984 | 831.716 | 877.745 |
| Latin America | 229.776 | 23.919 | 233.604 | 211.046 | 264.673 | 245.263 | 261.006 | 271.134 | 323.099 |
| Asia | 15.288 | 150.716 | 162.136 | 140.315 | 206.678 | 208.402 | 173.525 | 176.498 | 195.704 |
| EU | 219.439 | 208.143 | 211.039 | 18.505 | 178.171 | 172.062 | 133.348 | 172.631 | 177.653 |
| North America | 93.201 | 141.772 | 106.679 | 102.212 | 140.143 | 108.521 | 138.718 | 160.232 | 149.356 |
| Other | 167.340 | 250.356 | 46.985 | 206.106 | 52.466 | 66.960 | 55.387 | 51.221 | 31.933 |
| USA | 84.295 | 125.026 | 93.927 | 88.030 | 122.755 | 91.415 | 122.443 | 134.198 | 129.063 |
| Colombia | 48.103 | 59.919 | 57.307 | 59.293 | 76.694 | 70.775 | 75.211 | 85.842 | 96.758 |
| Netherlands | 75.944 | 75.765 | 83.601 | 64.813 | 57.437 | 60.487 | 50.052 | 77.238 | 69.990 |
| Ecuador | 40.839 | 42.223 | 43.169 | 38.864 | 47.621 | 46.524 | 47.563 | 52.659 | 64.284 |
| Taipei | 41.557 | 32.770 | 35.108 | 32.034 | 51.511 | 46.450 | 44.871 | 52.367 | 55.937 |
| India | 6.223 | 15.030 | 18.259 | 9.833 | 23.283 | 29.194 | 22.455 | 16.490 | 50.853 |
| Peru | 28.253 | 25.755 | 27.960 | 38.899 | 47.243 | 37.823 | 40.094 | 36.329 | 49.630 |
| Brazil | 12.585 | 6.120 | 7.045 | 5.853 | 23.284 | 12.546 | 18.271 | 38.495 | 46.670 |
| UK | 35.838 | 40.638 | 37.652 | 30.568 | 35.992 | 29.142 | 25.946 | 26.353 | 44.039 |
| Saudi Arabia | 55.797 | 47.316 | 51.277 | 36.068 | 59.099 | 54.286 | 47.368 | 54.308 | 36.169 |
| Canada | 8.906 | 16.746 | 12.752 | 14.182 | 17.388 | 17.106 | 16.275 | 26.034 | 20.293 |
| United Arab Em | 19.968 | 23.836 | 26.261 | 25.458 | 28.859 | 26.406 | 24.626 | 20.653 | 18.473 |
| Bolivia | 8.888 | 8.452 | 11.284 | 16.168 | 17.525 | 14.454 | 15.438 | 14.772 | 17.715 |
| China | 4.101 | 4.617 | 5.695 | 9.632 | 13.399 | 15.906 | 17.530 | 17.097 | 17.014 |
| Russia | 22.733 | 26.151 | 38.279 | 30.446 | 38.295 | 48.673 | 34.600 | 33.460 | 16.162 |
| France | 18.338 | 12.164 | 10.886 | 9.913 | 9.647 | 11.257 | 6.619 | 11.271 | 11.932 |
| Spain | 33.174 | 28.983 | 28.164 | 21.089 | 21.561 | 20.141 | 17.011 | 19.138 | 11.504 |
| Venezuela | 35.553 | 38.949 | 44.636 | 27.520 | 11.759 | 26.512 | 31.653 | 12.409 | 10.176 |
| Costa Rica | 8.469 | 9.981 | 8.668 | 6.679 | 8.367 | 7.574 | 7.761 | 7.642 | 9.041 |
| Guatemala | 6.456 | 6.252 | 5.215 | 3.624 | 5.527 | 6.167 | 6.480 | 6.094 | 7.960 |
| Germany | 9.107 | 8.660 | 5.834 | 20.646 | 15.085 | 13.580 | 7.115 | 6.949 | 7.579 |
| Sweden | 6.159 | 5.127 | 3.852 | 5.433 | 6.264 | 6.967 | 5.348 | 5.915 | 6.976 |
| El Salvador | 6.693 | 6.572 | 6.325 | 3.621 | 4.835 | 4.388 | 5.038 | 5.021 | 6.808 |
| Norway | 3.144 | 3.806 | 3.429 | 3.210 | 3.562 | 4.167 | 5.580 | 4.520 | 6.022 |
| Portugal | 4.951 | 3.137 | 4.453 | 3.185 | 3.607 | 2.248 | 1.398 | 4.223 | 6.017 |
| Italy | 16.356 | 13.827 | 13.697 | 11.435 | 10.877 | 8.252 | 6.412 | 7.119 | 5.408 |
| Mexico | 23.103 | 26.505 | 13.258 | 2.780 | 8.477 | 10.334 | 5.418 | 4.393 | 5.178 |
| Ireland | 1.628 | 2.768 | 2.362 | 2.148 | 2.895 | 3.242 | 2.001 | 2.780 | 5.080 |
| Hong Kong | 10.247 | 9.737 | 9.176 | 12.184 | 11.224 | 7.470 | 3.947 | 2.896 | 4.915 |
| Panama | 1.173 | 694 | 1.059 | 1.657 | 2.396 | 2.236 | 2.606 | 2.939 | 4.274 |
| Libya | 1.103 | 2.367 | 2.396 | 2.514 | 4.041 | 86 | 3.805 | 4.804 | 4.272 |
| Belgium | 5.986 | 5.820 | 10.020 | 4.291 | 4.237 | 6.263 | 3.967 | 4.573 | 3.552 |
| Dominican Rep | 4.599 | 2.649 | 1.433 | 1.717 | 2.626 | 1.749 | 999 | 672 | 709 |
| Greece | 6.101 | 6.449 | 4.392 | 6.335 | 5.669 | 5.902 | 2.844 | 1.706 | 658 |
| Iran | 4.694 | 3.878 | 4.553 | 4.912 | 6.683 | 12.053 | - | - | - |
| Other | 23.980 | 26.217 | 27.059 | 23.150 | 32.407 | 39.433 | 33.239 | 30.357 | 26.634 |



Table: Chile: Export apples by variety (in tons)

HScodes 080810**

| Source: LAIA | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total apples | 772.008 | 828.537 | 814.864 | 724.903 | 900.637 | 857.750 | 815.673 | 892.639 | 877.745 |
| Royal Gala | 268.273 | 317.395 | 314.127 | 302.419 | 377.477 | 394.109 | 340.805 | 396.446 | 394.893 |
| Granny Smith | 134.714 | 140.045 | 141.263 | 125.100 | 132.775 | 113.134 | 120.132 | 126.040 | 103.360 |
| Richared Delicious | 117.400 | 113.392 | 113.780 | 86.660 | 118.069 | 106.351 | 96.451 | 94.338 | 102.354 |
| Fuji | 63.464 | 71.005 | 65.168 | 50.827 | 80.899 | 67.372 | 68.949 | 73.895 | 71.201 |
| Red Chief | - | 36.620 | 38.215 | 27.316 | 41.922 | 37.579 | 29.308 | 22.498 | 23.721 |
| Breaburn | 31.115 | 34.404 | 27.311 | 26.974 | 25.030 | 15.699 | 18.701 | 19.408 | 15.952 |
| Red Starking | 28.453 | 22.500 | 19.251 | 14.660 | 11.592 | 7.709 | 3.509 | 4.248 | 3.290 |
| All organics | - | - | - | - | - | - | 24.228 | 27.670 | 25.309 |
| Other | 128.590 | 93.177 | 95.749 | 90.948 | 112.873 | 115.797 | 113.590 | 128.097 | 137.663 |

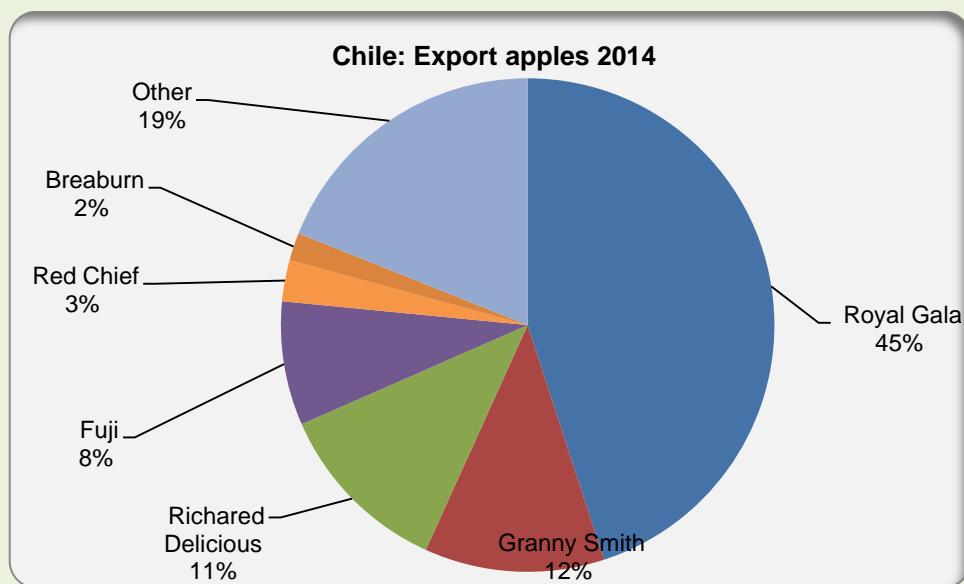
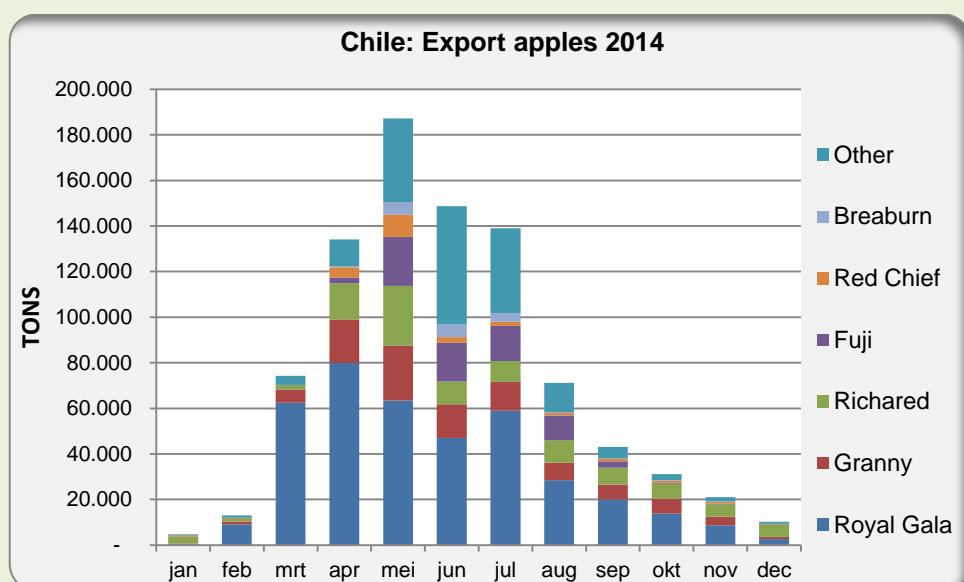


Table: Chile: Export Royal gala (in tons)
HScodes 08081029

| Source: LAIA | 2012 | 2013 | 2014 |
|----------------|---------|---------|---------|
| World | 340.805 | 396.446 | 394.893 |
| Colombia | 46.377 | 55.390 | 55.680 |
| Ecuador | 38.164 | 43.750 | 48.732 |
| USA | 51.208 | 59.054 | 46.330 |
| Netherlands | 13.766 | 25.484 | 24.174 |
| Saudi Arabia | 31.911 | 40.159 | 24.157 |
| Peru | 15.273 | 12.973 | 19.879 |
| UK | 11.675 | 10.787 | 19.498 |
| Brazil | 1.041 | 15.506 | 17.938 |
| Canada | 13.307 | 21.330 | 16.462 |
| China | 13.692 | 14.019 | 12.880 |
| United Arab Em | 13.770 | 13.502 | 12.333 |
| India | 2.251 | 3.891 | 11.905 |
| Costa Rica | 5.669 | 6.159 | 7.282 |
| Guatemala | 5.077 | 4.884 | 6.287 |
| Bolivia | 4.383 | 3.762 | 5.774 |
| El Salvador | 3.482 | 3.897 | 5.244 |
| Sweden | 4.509 | 4.967 | 4.974 |
| Mexico | 5.615 | 4.690 | 4.908 |
| France | 3.736 | 5.172 | 4.742 |
| Spain | 7.045 | 8.144 | 4.714 |
| Hong Kong | 2.981 | 2.326 | 3.825 |
| Libya | 2.600 | 3.303 | 3.066 |
| Venezuela | 9.810 | 3.362 | 3.062 |
| Norway | 3.118 | 2.377 | 2.803 |
| Portugal | 466 | 1.422 | 2.394 |
| Russia | 8.196 | 6.078 | 2.318 |
| Other | 21.683 | 20.058 | 23.530 |

Table: Chile: Export Granny Smith (in tons)
HScodes 08081069

| Source: LAIA | 2012 | 2013 | 2014 |
|----------------|---------|---------|---------|
| World | 120.132 | 126.040 | 103.360 |
| Colombia | 15.556 | 17.830 | 20.411 |
| USA | 17.596 | 19.639 | 13.483 |
| Netherlands | 12.794 | 15.206 | 11.088 |
| Russia | 16.555 | 18.634 | 9.286 |
| Brazil | 5.696 | 6.399 | 6.584 |
| Ecuador | 4.406 | 4.841 | 6.421 |
| Peru | 4.512 | 3.651 | 5.199 |
| Bolivia | 2.027 | 2.739 | 4.271 |
| Saudi Arabia | 5.246 | 6.283 | 3.525 |
| UK | 2.962 | 2.965 | 3.096 |
| China | 3.459 | 2.619 | 2.624 |
| United Arab Em | 4.242 | 3.108 | 1.996 |
| Canada | 1.962 | 2.337 | 1.584 |
| Spain | 2.574 | 2.344 | 1.287 |
| Ireland | 663 | 886 | 1.227 |
| Italy | 1.813 | 1.213 | 982 |
| Venezuela | 4.496 | 1.284 | 934 |
| Other | 13.572 | 14.060 | 9.360 |



Table: Chile: Export Richared Delicious(in tons)
HScodes 08081010

| Source: LAIA | 2010 | 2011 | 2012 | 2013 | 2014 | Source: LAIA | 2012 | 2013 | 2014 |
|-----------------|---------|---------|--------|--------|---------|--------------|--------|--------|--------|
| World | 118.069 | 106.351 | 96.451 | 94.338 | 102.354 | World | 68.949 | 73.895 | 71.201 |
| India | 11.998 | 13.920 | 12.045 | 8.570 | 26.819 | Taipei | 41.735 | 46.316 | 45.708 |
| Brazil | 6.685 | 2.205 | 5.978 | 11.158 | 15.741 | USA | 15.630 | 12.443 | 15.351 |
| Colombia | 16.989 | 11.847 | 12.122 | 13.231 | 12.867 | Peru | 2.736 | 2.257 | 2.923 |
| Saudi Arabia | 19.512 | 12.083 | 12.102 | 9.434 | 7.544 | Netherlands | 1.127 | 3.774 | 1.348 |
| Peru | 6.361 | 4.557 | 5.292 | 5.748 | 6.884 | Spain | 3.332 | 3.610 | 1.042 |
| Venezuela | 3.902 | 12.118 | 13.351 | 6.765 | 5.309 | Ecuador | 762 | 1.264 | 1.018 |
| Bolivia | 1.038 | 1.705 | 2.849 | 4.148 | 5.191 | Other | 3.628 | 4.230 | 3.811 |
| Ecuador | 5.390 | 4.467 | 3.252 | 2.599 | 3.523 | | | | |
| United Arab Emi | 10.009 | 6.821 | 5.719 | 4.535 | 2.576 | | | | |
| Egypt | 2.398 | 7.008 | 4.690 | 2.913 | 1.764 | | | | |
| Spain | 4.254 | 2.911 | 2.010 | 3.277 | 1.638 | | | | |
| Panama | 1.517 | 1.242 | 703 | 628 | 1.340 | | | | |
| Netherlands | 2.318 | 1.859 | 817 | 2.705 | 1.125 | | | | |
| Portugal | 845 | 440 | 365 | 1.154 | 1.059 | | | | |
| Russia | 6.061 | 7.825 | 4.525 | 4.716 | 970 | | | | |
| USA | 496 | 522 | 181 | 733 | 678 | | | | |
| Other | 18.295 | 14.821 | 10.452 | 12.023 | 7.323 | | | | |

Table: Chile: Export Fuji (in tons)
HScodes 08081049

Table: Chile: Export Red chief (in tons)
HScodes 08081070

| Source: LAIA | 2012 | 2013 | 2014 | Source: LAIA | 2012 | 2013 | 2014 |
|----------------------|--------|--------|--------|--------------|--------|--------|--------|
| World | 29.308 | 22.498 | 23.721 | World | 18.701 | 19.408 | 15.952 |
| India | 5.658 | 3.750 | 9.898 | UK | 3.996 | 4.769 | 5.910 |
| Brazil | 4.371 | 5.462 | 2.682 | USA | 6.405 | 7.377 | 4.343 |
| Colombia | 2.291 | 1.013 | 2.257 | Netherlands | 4.981 | 4.501 | 3.476 |
| Ecuador | 1.332 | 425 | 1.634 | Spain | 78 | 96 | 705 |
| Peru | 1.712 | 632 | 1.009 | Colombia | 315 | 336 | 475 |
| Netherlands | 861 | 2.737 | 987 | Germany | 847 | 902 | 398 |
| Russia | 1.246 | 1.936 | 684 | Russia | 1.237 | 805 | 38 |
| Bolivia | 970 | 891 | 616 | Other | 841 | 622 | 607 |
| Venezuela | 2.887 | 656 | 514 | | | | |
| United Arab Emirates | 1.526 | 479 | 494 | | | | |
| Saudi Arabia | 226 | 539 | 399 | | | | |
| Egypt | 1.331 | 23 | - | | | | |
| Other | 4.896 | 3.957 | 2.548 | | | | |



Table: Chile: Export grapes by country (in tons)

HScodes 080610

| Source: Comtrade | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| World | 734.221 | 818.951 | 763.017 | 833.067 | 846.676 | 779.492 | 853.195 | 812.566 | 869.928 | 824.148 |
| North America | 432.621 | 482.382 | 432.077 | 435.989 | 470.647 | 419.231 | 421.837 | 372.226 | 425.574 | 375.315 |
| Asia | 62.795 | 76.749 | 69.921 | 86.088 | 100.936 | 100.498 | 150.011 | 165.989 | 187.309 | 194.295 |
| EU | 155.935 | 175.878 | 166.866 | 208.466 | 183.419 | 156.989 | 172.939 | 158.455 | 144.256 | 142.260 |
| Latin America | 52.554 | 61.403 | 64.992 | 51.609 | 56.476 | 55.627 | 66.112 | 80.465 | 73.876 | 83.196 |
| Other | 30.316 | 22.539 | 29.161 | 50.915 | 35.198 | 47.147 | 42.296 | 35.431 | 38.913 | 29.082 |
| USA | 431.964 | 480.512 | 429.826 | 434.127 | 466.938 | 411.604 | 403.361 | 355.458 | 408.265 | 362.429 |
| China | 3.242 | 6.461 | 10.452 | 9.159 | 12.284 | 9.830 | 23.831 | 55.419 | 88.311 | 89.457 |
| Netherlands | 64.916 | 67.064 | 66.130 | 95.301 | 79.990 | 67.601 | 84.855 | 79.842 | 76.132 | 75.468 |
| Korea South | 11.156 | 15.310 | 23.552 | 29.548 | 25.991 | 31.103 | 39.404 | 46.468 | 47.984 | 52.944 |
| UK | 50.072 | 62.857 | 55.419 | 62.206 | 52.839 | 49.582 | 50.717 | 49.155 | 41.453 | 42.391 |
| Brazil | 4.957 | 5.824 | 7.173 | 3.540 | 10.872 | 11.792 | 18.768 | 22.392 | 24.682 | 29.703 |
| Russia | 25.699 | 17.401 | 23.722 | 45.465 | 30.491 | 41.408 | 35.917 | 29.527 | 34.525 | 25.377 |
| Mexico | 26.120 | 31.108 | 33.517 | 22.426 | 19.138 | 18.588 | 19.615 | 22.330 | 17.479 | 20.317 |
| Canada | 657 | 1.870 | 2.251 | 1.862 | 3.709 | 7.627 | 18.476 | 16.768 | 17.309 | 12.886 |
| Japan | 8.047 | 7.234 | 5.905 | 5.004 | 4.922 | 6.910 | 7.878 | 12.081 | 12.777 | 12.054 |
| Colombia | 3.080 | 3.430 | 4.280 | 4.641 | 4.585 | 5.314 | 6.780 | 9.994 | 8.602 | 9.480 |
| Ecuador | 5.944 | 6.891 | 6.801 | 6.199 | 5.522 | 7.318 | 7.006 | 8.869 | 8.780 | 9.314 |
| Taipei | 8.931 | 10.464 | 6.941 | 8.527 | 9.641 | 5.843 | 7.608 | 5.057 | 3.808 | 7.538 |
| Hong Kong | 19.703 | 20.233 | 10.369 | 14.857 | 30.197 | 25.191 | 39.798 | 14.347 | 5.728 | 6.528 |
| Spain | 15.841 | 14.677 | 11.455 | 12.754 | 12.290 | 11.534 | 11.944 | 7.059 | 8.232 | 6.500 |
| Indonesia | 2.186 | 3.221 | 1.115 | 2.847 | 1.692 | 2.580 | 8.910 | 8.634 | 3.013 | 5.555 |
| Philippines | 1.417 | 2.143 | 3.232 | 3.165 | 4.532 | 4.035 | 4.459 | 4.846 | 5.041 | 5.291 |
| Portugal | 3.244 | 3.611 | 2.272 | 1.367 | 3.017 | 3.215 | 2.863 | 2.223 | 2.054 | 5.026 |
| Malaysia | 1.364 | 2.434 | 1.989 | 3.095 | 3.648 | 3.037 | 3.848 | 3.716 | 4.928 | 3.794 |
| Other | 45.681 | 56.206 | 56.616 | 66.977 | 64.378 | 55.380 | 57.157 | 58.381 | 50.825 | 42.096 |

Table: Chile: Export grapes by varity (in tons)

HScodes 080610**

| Source: LAIA | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Total | 926.911 | 861.660 | 946.969 | 957.417 | 878.311 | 960.797 | 915.043 | 962.568 | 824.148 |
| Red Globe | 225.676 | 206.283 | 206.442 | 212.586 | 218.745 | 244.505 | 257.640 | 283.093 | 269.443 |
| Crimson seedless | - | 143.904 | 149.605 | 169.761 | 185.838 | 184.386 | 185.605 | 198.853 | 173.215 |
| Thompson seedless | 268.606 | 251.142 | 249.567 | 261.506 | 218.775 | 224.093 | 200.486 | 219.160 | 167.879 |
| Flame seedless | 161.135 | 120.527 | 164.639 | 138.776 | 111.799 | 145.573 | 124.179 | 110.803 | 101.178 |
| Sugraone | - | 35.412 | 65.988 | 67.386 | 53.923 | 67.098 | 54.939 | 54.065 | 34.723 |
| Black seedless | - | 9.399 | 10.857 | 11.079 | 9.939 | 10.704 | 10.434 | 11.277 | 10.899 |
| Ribier | 8.753 | 6.448 | 6.000 | 4.394 | 3.033 | 2.685 | 2.200 | 2.392 | 2.239 |
| Ruby seedless | - | 8.200 | 6.048 | 4.854 | 2.599 | 2.842 | 2.045 | 1.830 | 1.232 |
| Organics | - | - | - | - | - | - | - | 673 | 507 |
| Other | 262.742 | 80.344 | 87.822 | 87.075 | 73.660 | 78.910 | 76.841 | 80.589 | 62.574 |



Table: Chile: Export pears by country (in tons)

HScodes 080820/30

| Source: Comtrade | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| World | 126.115 | 118.569 | 119.672 | 133.513 | 129.928 | 116.657 | 134.690 | 133.974 | 142.789 | 127.105 |
| Latin America | 35.395 | 35.642 | 41.036 | 41.271 | 42.811 | 43.696 | 54.397 | 58.154 | 52.216 | 52.937 |
| EU | 58.971 | 47.455 | 45.885 | 56.294 | 59.599 | 45.372 | 49.261 | 47.371 | 57.463 | 45.366 |
| North America | 23.468 | 26.358 | 25.265 | 25.919 | 19.397 | 17.602 | 21.234 | 17.675 | 19.879 | 18.226 |
| Asia | 4.323 | 5.963 | 4.777 | 5.575 | 4.218 | 4.936 | 5.333 | 5.937 | 6.032 | 3.253 |
| Other | 3.958 | 3.151 | 2.709 | 4.454 | 3.903 | 5.051 | 4.465 | 4.837 | 7.199 | 7.323 |
| Netherlands | 28.361 | 19.846 | 20.811 | 27.222 | 26.792 | 17.027 | 20.604 | 20.003 | 27.444 | 21.614 |
| Colombia | 9.836 | 9.226 | 11.595 | 11.925 | 13.514 | 16.578 | 18.380 | 21.238 | 22.229 | 20.864 |
| USA | 22.862 | 25.848 | 24.623 | 25.360 | 18.666 | 17.334 | 20.929 | 17.191 | 19.538 | 17.677 |
| Italy | 11.199 | 9.588 | 9.121 | 12.325 | 14.567 | 13.039 | 14.107 | 14.963 | 15.085 | 11.609 |
| Ecuador | 6.341 | 5.263 | 6.619 | 6.789 | 6.730 | 8.931 | 10.698 | 10.588 | 10.816 | 10.976 |
| Peru | 6.549 | 5.807 | 6.799 | 7.218 | 9.790 | 11.295 | 10.786 | 10.168 | 10.908 | 10.035 |
| Russia | 3.528 | 2.792 | 2.516 | 4.134 | 3.728 | 4.520 | 4.268 | 3.727 | 6.057 | 6.128 |
| Venezuela | 5.822 | 8.220 | 10.157 | 11.533 | 8.460 | 2.559 | 8.808 | 10.941 | 2.838 | 4.839 |
| Spain | 7.389 | 5.152 | 5.088 | 5.780 | 5.059 | 4.334 | 3.189 | 3.094 | 4.244 | 3.386 |
| Germany | 4.178 | 3.902 | 3.002 | 2.308 | 5.178 | 4.774 | 5.727 | 5.101 | 5.157 | 3.154 |
| Brazil | 2.129 | 2.449 | 2.137 | 1.221 | 1.099 | 909 | 1.172 | 2.247 | 1.611 | 2.080 |
| Belgium | 176 | 186 | 501 | 3.135 | 1.699 | 743 | 1.334 | 931 | 1.367 | 1.642 |
| Saudi Arabia | 2.445 | 2.541 | 1.923 | 2.098 | 681 | 2.537 | 2.112 | 2.315 | 2.608 | 1.327 |
| Portugal | 1.980 | 2.042 | 855 | 1.260 | 911 | 899 | 321 | 99 | 140 | 945 |
| Other | 13.320 | 15.707 | 13.925 | 11.205 | 13.054 | 11.178 | 12.255 | 11.368 | 12.747 | 10.829 |

Table: Chile: Export pears by variety (in tons)

HScodes 080820/30

| Source: LAIA | 2012 | 2013 | 2014 |
|-------------------|---------|---------|---------|
| Total pears | 143.840 | 153.350 | 125.564 |
| Packham s triumph | 59.830 | 59.177 | 51.920 |
| Abate fetel | 29.067 | 34.998 | 26.121 |
| Beurre bosc | 11.058 | 12.040 | 9.283 |
| Coscia | 11.705 | 11.315 | 5.888 |
| Bartlett | 7.510 | 5.940 | 5.694 |
| D Anjou | 4.064 | 2.330 | 2.166 |
| Asiáticas | 2.437 | 3.002 | 1.541 |
| Other | 20.605 | 27.551 | 24.492 |



Table: Chile: Export avocados (in tons)

HScodes 080440

| Source: Comtrade | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|---------------------|---------|---------|---------|--------|---------|---------|---------|--------|--------|---------|
| World | 134.865 | 110.796 | 146.105 | 84.956 | 166.169 | 108.116 | 102.820 | 91.527 | 96.937 | 121.309 |
| EU | 18.188 | 35.386 | 30.398 | 17.266 | 43.714 | 33.562 | 27.223 | 40.237 | 58.084 | 60.776 |
| North America | 114.758 | 72.198 | 111.218 | 64.682 | 116.983 | 65.066 | 68.407 | 40.745 | 26.834 | 43.791 |
| Other | 1.919 | 3.212 | 4.489 | 3.008 | 5.472 | 9.488 | 7.190 | 10.545 | 12.019 | 16.742 |
| Netherlands | 4.804 | 11.480 | 13.263 | 7.216 | 19.729 | 19.354 | 18.689 | 27.517 | 41.027 | 47.186 |
| USA | 114.758 | 71.874 | 110.937 | 64.682 | 116.983 | 65.066 | 68.407 | 40.745 | 26.834 | 43.791 |
| Argentina | 1.496 | 1.530 | 3.232 | 2.711 | 3.329 | 8.447 | 5.489 | 9.023 | 9.890 | 14.188 |
| UK | 5.936 | 6.907 | 7.062 | 4.463 | 7.023 | 5.273 | 4.613 | 6.004 | 8.597 | 7.534 |
| Spain | 4.840 | 11.630 | 7.414 | 3.158 | 9.893 | 4.611 | 2.587 | 4.268 | 5.378 | 3.730 |
| France | 2.079 | 2.683 | 1.182 | 896 | 5.050 | 2.888 | 691 | 1.586 | 2.572 | 1.557 |
| Hong Kong | - | - | 21 | 81 | 82 | 301 | 522 | 791 | 835 | 1.319 |
| Japan | 421 | 1.494 | 521 | 203 | 1.664 | 365 | 1.014 | 536 | 892 | 810 |
| Belgium | - | 166 | 43 | 190 | 42 | 195 | 437 | 841 | 487 | 769 |
| Other | 531 | 3.032 | 2.430 | 1.356 | 2.374 | 1.616 | 371 | 216 | 425 | 425 |

Table: Chile: Export kiwis (in tons)

HScodes 081090

| Source: Comtrade | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|---------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| World | 131.487 | 147.362 | 160.097 | 160.111 | 182.653 | 183.420 | 178.528 | 218.375 | 218.123 | 113.020 |
| USA | 18.651 | 21.771 | 21.517 | 17.269 | 19.853 | 22.506 | 22.404 | 31.331 | 32.740 | 22.732 |
| Netherlands | 15.485 | 21.165 | 21.395 | 31.717 | 24.859 | 22.215 | 19.911 | 25.065 | 28.647 | 13.573 |
| Russia | 8.326 | 5.277 | 8.626 | 11.324 | 11.915 | 14.125 | 16.082 | 16.346 | 18.622 | 10.915 |
| Italy | 25.202 | 28.069 | 29.863 | 27.930 | 32.844 | 28.836 | 23.808 | 23.454 | 24.035 | 8.445 |
| China | 293 | 310 | 448 | 400 | 229 | 523 | 2.130 | 7.385 | 11.433 | 7.451 |
| Brazil | 3.280 | 3.195 | 5.033 | 4.035 | 10.751 | 11.566 | 11.656 | 15.869 | 15.223 | 6.762 |
| UK | 7.534 | 8.471 | 8.148 | 8.792 | 8.861 | 7.518 | 7.724 | 9.042 | 7.408 | 6.685 |
| Spain | 15.312 | 16.325 | 19.157 | 17.135 | 19.275 | 19.720 | 14.793 | 17.495 | 14.880 | 3.691 |
| Korea South | 5.875 | 8.435 | 6.902 | 2.546 | 5.406 | 5.850 | 4.056 | 8.523 | 6.681 | 3.470 |
| France | 4.645 | 5.353 | 4.975 | 5.727 | 5.227 | 4.743 | 4.527 | 5.361 | 4.340 | 3.209 |
| Colombia | 709 | 1.069 | 1.526 | 1.225 | 1.568 | 2.099 | 2.662 | 4.171 | 3.845 | 2.965 |
| Argentina | 2.636 | 3.130 | 3.581 | 4.013 | 6.416 | 7.250 | 6.960 | 9.947 | 9.216 | 2.687 |
| Mexico | 3.368 | 4.222 | 4.185 | 3.013 | 3.314 | 4.806 | 4.833 | 6.687 | 6.816 | 2.660 |
| Canada | 2.581 | 3.119 | 3.077 | 2.434 | 3.437 | 3.841 | 3.358 | 4.076 | 3.635 | 2.633 |
| Portugal | 2.857 | 2.152 | 2.880 | 3.057 | 3.247 | 2.208 | 1.339 | 1.740 | 2.929 | 2.471 |
| Ecuador | 668 | 723 | 850 | 899 | 1.589 | 1.698 | 1.776 | 2.595 | 2.223 | 1.735 |
| Japan | 4.203 | 1.878 | 2.207 | 926 | 935 | 1.726 | 2.126 | 2.797 | 2.002 | 1.265 |
| Peru | 397 | 511 | 535 | 390 | 884 | 1.237 | 1.050 | 2.433 | 1.854 | 953 |
| Hong Kong | 1.293 | 2.035 | 2.901 | 3.071 | 4.101 | 3.840 | 5.160 | 2.884 | 731 | 794 |
| Saudi Arabia | 1.253 | 1.380 | 1.089 | 2.285 | 2.240 | 3.421 | 4.236 | 4.519 | 5.035 | 774 |
| United Arab Emi | 797 | 762 | 868 | 1.198 | 1.947 | 1.708 | 1.920 | 1.643 | 1.660 | 483 |
| Germany | 905 | 1.137 | 720 | 587 | 1.899 | 1.972 | 2.278 | 414 | 708 | 336 |
| Greece | 826 | 1.062 | 1.512 | 899 | 2.051 | 1.441 | 1.352 | 1.198 | 969 | 125 |
| Belgium | 93 | 451 | 1.523 | 2.689 | 2.087 | 116 | 376 | 385 | 93 | - |
| Other | 4.298 | 5.360 | 6.579 | 6.550 | 7.718 | 8.455 | 12.011 | 13.015 | 12.398 | 6.206 |



Table: Chile: Export blueberries (in tons)

HScodes 08104029

| Source: LAIA | 2012 | 2013 | 2014 |
|--------------|--------|--------|--------|
| World | 74.282 | 86.967 | 93.933 |
| USA | 55.473 | 64.299 | 58.315 |
| Netherlands | 7.469 | 7.716 | 12.609 |
| UK | 5.588 | 7.285 | 8.167 |
| China | 673 | 1.799 | 5.090 |
| Canada | 917 | 827 | 3.231 |
| Hong Kong | 1.708 | 1.162 | 1.544 |
| Germany | 272 | 974 | 1.405 |
| Korea south | 142 | 636 | 1.154 |
| Japan | 1.172 | 903 | 851 |
| Taipei | 175 | 296 | 406 |
| Other | 693 | 1.069 | 1.162 |

Chile: Export bleuberrries 2014/15

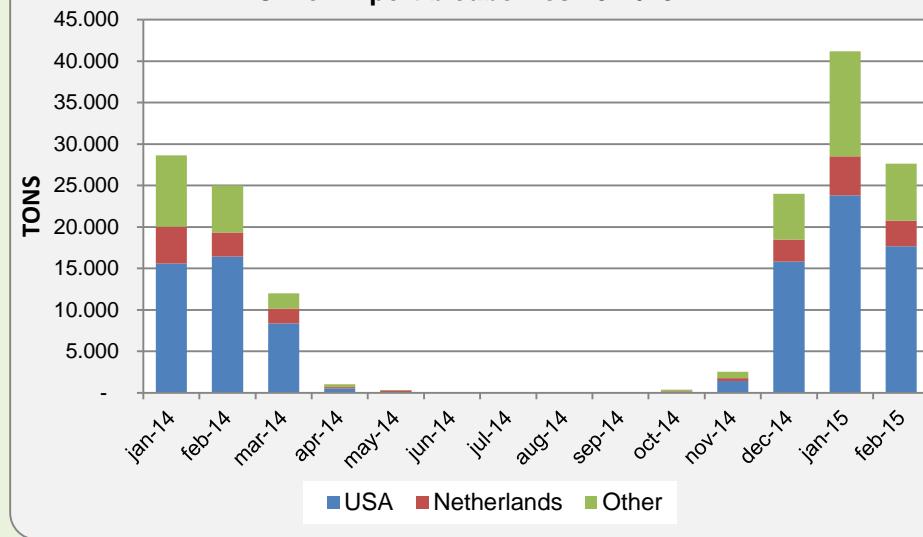


Table: Chile: Export cherries (in tons)

HScodes 080929

| Source: Comtrade | 2012 | 2013 | 2014 |
|------------------|--------|---------|--------|
| World | 62.588 | 137.732 | 99.555 |
| China | 27.809 | 76.190 | 67.036 |
| USA | 11.175 | 20.088 | 10.685 |
| Hong Kong | 9.643 | 7.040 | 5.407 |
| Taipei | 3.587 | 5.743 | 4.356 |
| Brazil | 2.162 | 11.226 | 3.094 |
| UK | 2.538 | 3.902 | 2.290 |
| Netherlands | 1.048 | 3.042 | 1.844 |
| Ecuador | 1.031 | 1.455 | 1.364 |
| Spain | 844 | 1.260 | 742 |
| Thailand | 333 | 816 | 397 |
| France | 323 | 1.391 | 333 |
| Other | 2.095 | 5.579 | 2.007 |



Table: Chile: Export nectarines (in tons)

HScodes 08093010

| Source: LAIA | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| World | 51.715 | 58.279 | 69.709 | 62.430 | 61.678 | 69.804 | 67.322 | 63.957 | 30.990 |
| USA | 29.663 | 32.308 | 38.845 | 30.388 | 31.233 | 30.878 | 26.069 | 24.296 | 13.734 |
| Brazil | 2.299 | 2.784 | 2.706 | 3.393 | 3.964 | 4.895 | 6.107 | 4.004 | 3.338 |
| Netherlands | 3.492 | 6.184 | 8.547 | 7.382 | 4.746 | 7.729 | 7.565 | 6.092 | 2.671 |
| Hong Kong | 530 | 1.469 | 1.008 | 2.348 | 3.131 | 4.922 | 6.414 | 8.156 | 2.408 |
| Colombia | 1.587 | 1.818 | 2.606 | 1.874 | 2.144 | 2.510 | 3.019 | 2.981 | 2.295 |
| Mexico | 2.114 | 993 | 1.251 | 1.582 | 1.941 | 3.177 | 2.432 | 2.787 | 1.964 |
| Taipei | 4.540 | 3.853 | 3.354 | 5.614 | 5.390 | 5.154 | 5.341 | 6.210 | 1.731 |
| Belgium | 135 | 256 | 532 | 400 | 251 | 425 | 636 | 993 | 613 |
| Ecuador | 260 | 289 | 343 | 357 | 346 | 445 | 414 | 408 | 498 |
| UK | 2.713 | 3.343 | 3.453 | 3.052 | 2.227 | 3.444 | 3.428 | 2.809 | 375 |
| Costa Rica | 240 | 193 | 299 | 232 | 237 | 398 | 402 | 301 | 303 |
| Spain | 2.076 | 2.900 | 3.346 | 2.667 | 2.483 | 1.971 | 930 | 627 | 182 |
| Other | 2.067 | 1.889 | 3.420 | 3.141 | 3.586 | 3.858 | 4.564 | 4.294 | 881 |

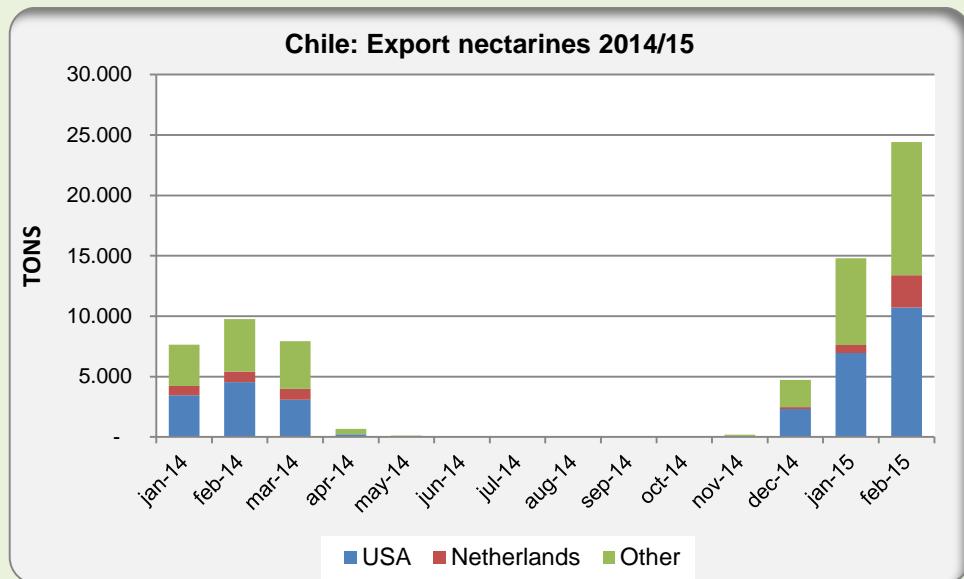


Table: Chile: Export peaches (in tons)

HScodes 08093020

| Source: LAIA | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| World | 55.784 | 50.505 | 55.628 | 44.590 | 40.796 | 41.921 | 36.678 | 33.072 | 22.760 |
| USA | 37.305 | 33.500 | 37.328 | 27.502 | 25.725 | 24.604 | 18.806 | 17.402 | 13.175 |
| Mexico | 7.612 | 5.954 | 5.635 | 6.368 | 5.020 | 6.448 | 6.778 | 6.156 | 3.952 |
| Brazil | 2.498 | 2.308 | 2.408 | 2.732 | 2.795 | 3.677 | 4.741 | 3.786 | 2.442 |
| Ecuador | 1.573 | 1.444 | 1.625 | 1.485 | 2.028 | 1.651 | 1.637 | 1.383 | 714 |
| Netherlands | 1.281 | 2.387 | 2.731 | 1.722 | 620 | 1.346 | 1.574 | 1.605 | 603 |
| Costa Rica | 355 | 280 | 307 | 286 | 372 | 592 | 478 | 322 | 385 |
| Peru | 143 | 131 | 192 | 170 | 546 | 643 | 684 | 693 | 268 |
| El Salvador | 210 | 159 | 224 | 204 | 182 | 178 | 171 | 195 | 209 |
| Colombia | 1.157 | 713 | 1.161 | 610 | 554 | 419 | 245 | 195 | 190 |
| Guatemala | 460 | 408 | 422 | 330 | 324 | 316 | 232 | 237 | 180 |
| Spain | 1.344 | 1.611 | 1.704 | 1.460 | 1.176 | 842 | 532 | 279 | 142 |
| Other | 1.844 | 1.609 | 1.890 | 1.722 | 1.453 | 1.204 | 799 | 820 | 500 |

Table: Chile: Export plums (in tons)

HScodes 080940

| Source: Comtrade | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|------------------|--------|--------|---------|--------|--------|--------|---------|---------|---------|--------|
| World | 94.845 | 80.034 | 104.298 | 88.440 | 94.632 | 74.408 | 100.776 | 104.545 | 115.731 | 50.957 |
| USA | 38.392 | 30.054 | 37.030 | 31.220 | 29.289 | 28.295 | 30.389 | 25.233 | 32.165 | 16.184 |
| China | 20 | 344 | 3.654 | 2.404 | 3.657 | 2.534 | 6.068 | 9.140 | 21.313 | 8.888 |
| Brazil | 4.883 | 4.027 | 8.323 | 4.058 | 8.936 | 5.954 | 10.930 | 18.452 | 15.044 | 7.373 |
| Netherlands | 11.413 | 8.998 | 13.496 | 13.636 | 14.189 | 7.960 | 13.270 | 11.589 | 13.723 | 5.786 |
| UK | 9.047 | 6.985 | 9.218 | 9.093 | 8.407 | 5.559 | 9.350 | 8.884 | 6.689 | 2.601 |
| Mexico | 4.242 | 3.917 | 3.822 | 3.143 | 3.459 | 2.775 | 3.670 | 3.616 | 4.291 | 2.028 |
| Hong Kong, | 5.827 | 6.639 | 6.076 | 2.702 | 5.176 | 5.563 | 5.182 | 6.197 | 2.444 | 1.280 |
| Colombia | 1.108 | 1.089 | 1.134 | 1.281 | 1.103 | 1.183 | 1.445 | 1.970 | 2.126 | 1.207 |
| Peru | 2.074 | 1.389 | 1.486 | 1.598 | 1.326 | 2.062 | 2.485 | 2.817 | 2.843 | 1.137 |
| Russia | 749 | 451 | 1.103 | 2.234 | 1.244 | 1.852 | 2.285 | 2.176 | 3.137 | 1.012 |
| Spain | 4.005 | 3.674 | 4.131 | 3.446 | 2.914 | 2.214 | 1.873 | 1.542 | 1.549 | 393 |
| Ecuador | 228 | 259 | 323 | 343 | 506 | 241 | 414 | 620 | 801 | 385 |
| Taipei | 4.434 | 3.403 | 2.649 | 1.893 | 2.844 | 1.810 | 2.264 | 1.781 | 1.330 | 373 |
| Costa Rica | 253 | 226 | 348 | 311 | 234 | 320 | 403 | 423 | 362 | 349 |
| Italy | 1.184 | 1.286 | 1.550 | 1.644 | 1.633 | 1.238 | 1.667 | 1.266 | 1.080 | 242 |
| Other | 6.986 | 7.293 | 9.955 | 9.434 | 9.715 | 4.848 | 9.081 | 8.839 | 6.834 | 1.719 |

More info:

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